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Global advisors in equipment finance



October 2021

ELFA Convention Dates to Save

'Back to the Future' and sessions on capital markets, emerging business models, regulatory changes

ELFA Convention goers will dive into the capital markets with Dave Wiener and other panelists in a breakout session supported by the Equipment Leasing & Finance Foundation. Dave will preview findings from a study the Foundation commissioned from Alta.

Meanwhile, industry legal experts with Paul Bent are going “Back to the Future” for their session, and other panels will explore what were once future business concepts and now are getting serious attention—circular economy and ESG financing with moderator Patricia Voorhees, as well as financing “as-a-service” scenarios with Diane Croessmann. The transition away from the LIBOR interest rate will be discussed in a panel with John Bober.

We will see you in San Antonio, Oct. 24-26



Paul Bent

John Bober

Diane Croessmann

Patricia Voorhees

Dave Wiener



In Industry News

[Relationship advice for bank lessors](#)

It isn't always easy, but Rick Remiker says the relationship between an equipment finance business and its parent bank can become more rewarding. His insights were featured in the *Monitor 100* interactive edition and see his three key recommendations in this blog post, titled "Remember: Stay Agile and Be Prepared."

[What Your CEO must know about new state disclosure laws](#)

In this Q&A, Paul Bent discusses what the C-suite needs to know about new commercial financial disclosure laws aimed at regulating equipment finance. He also penned an explainer on California's regulations for the Monitor 101 issue.

[Putting off ESG initiatives? Act now](#)

Valerie L. Gerard explains why companies must work now to adopt environmental, social and governance (ESG) strategies in this *Equipment Finance Advisor* video interview. She and Patricia Voorhees also tackle the topic in an upcoming NEFA *Newsline* article.



ESG in Equipment Finance – Today and in the Future

**EQUIPMENT FINANCE
ADVISOR** VIDEO SERIES 

Valerie Gerard, Co-Chief Executive Officer
The Alta Group

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[Accountants cover hot topic: lease modifications](#)

Accountants are covering new ground on lease modifications due to the pandemic and accounting rule changes, says John Bober, who chairs the ELFA Accounting Committee and was involved in an industry working group that aimed to maintain fair treatment of equipment finance under new FASB rules.

'What's Hot/Not' update for appraisers

Carl Chrappa will review current market conditions, residual values, outlooks and ratings for 15 equipment types at the American Society of Appraisers International Conference Oct. 25. It's an update of his What's Hot/What's Not reports for the ELFA and will include an economic overview to add perspective.

Global Events



Conferences set for Dubai, Istanbul

Alta LAR and Invigors EMEA held the first "Lease Conference Dubai 2021, Developments for the Middle East and Africa" Oct. 13-14. Their "Second Annual Lease Conference for Central and Eastern Europe" will follow Dec. 1-2 in Istanbul.



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